



BACKPACKING
WITH A
PURPOSE

OPERATION GROUNDSWELL

INCOME STATEMENT

FOR THE YEAR ENDED SEPTEMBER 30, 2015

OPENING BALANCE	October 1, 2014	\$54,833.88
PROGRAM INCOME	Total	\$858,205.42
	Open Program Fees	\$616,876.26
	Custom Program Fees	\$150,656.44
	Volunteers	\$2,366.07
	Deposit-Paying Dropouts	\$20,998.91
	Other	\$1,918.20
PROGRAM EXPENSES	Total	\$408,909.92
	Open Programs	\$313,223.00
	Custom Programs	\$81,431.51
	Volunteers	\$1,362.14
	Emergency Fund	\$8,171.49
	Other	\$4,721.78
GROSS SURPLUS		\$449,295.50
OVERHEAD EXPENSES	Total	\$450,344.34
	Payroll	\$247,086.50
	Hubs	\$14,804.74
	Teambuilding & Training	\$22,771.39
	Financial Assistance Grants and Discounts	\$33,245.37
	Discounts	\$2,621.35
	Marketing and Communications	\$60,373.31
	Website & CRM System	\$15,355.15
	Office, Rent, & Utilities	\$34,338.02
	General Liability Insurance	\$13,696.88
	Business Licenses & Permits	\$1,078.68
	Miscellaneous	\$1,772.93
	Bank Fees	\$3,200.32

COMMUNITY CONTRIBUTION INCOME		Total	\$178,778.82
	In-Country Projects		\$137,907.87
	Alumni Project Fund		\$10,387.63
	Carbon Offsetting		\$16,935.20
	Administration		\$13,548.12

COMMUNITY CONTRIBUTION EXPENSES		Total	\$172,909.50
	In-Country Project Donations		\$137,907.87
	Alumni Project Fund		\$10,387.63
	Carbon Offsetting		\$16,935.20
	Administration		\$7,678.80

NET INCOME			\$4,820.18
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CLOSING BALANCE	September 30, 2015		\$59,654.06
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